

# EDIA KIT **Serving Sumter County** EAST LIBERTY STREE





#### News Release, October 2021

# Santee Wateree Regional Transportation Authority Planning Organization awards FUEL Media Holdings New Sales Advertising Partnership

FUEL Media Holdings has signed a new transit advertising contract with Santee Wateree Regional Transportation Authority (SWRTA). The multi-year agreement will give FUEL the exclusive right to sell interior and exterior transit advertising space. The SWRTA is the only public transit system in Sumter County, Florida.

As announced by Patrick Mency, President of FUEL, "We are very excited about our new partnership with SWRTA. We have a strong commitment to the public transportation business and the fiscal benefits for SWRTA.

FUEL's partnership with SWRTA means greater opportunities for local and regional businesses to gain additional exposure through approved advertising materials on Sumter County Fixed Routes and Para – Transit vehicles. The transportation advertising business is a growing media platform. The advertising dollars invested enhances the ability to deliver massive outreach. The consumer is not required to subscribe or turn on anything to engage with the advertising message.

The transportation advertising business is a growing media platform. The advertising dollars invested enhances the ability to deliver massive reach. The consumer is not required to subscribe or turn on anything to engage with the advertising message. Bus Advertising cost are more greatly reduced when compared to other ad formats, such as television, newspaper internet and radio.

For more information on your business advertising on Sumter County Transit opportunities contact FUEL MEDIA HOLDINGS at www.fueloutdoormedia.com or 850-331-1777

For more information on advertising opportunities visit or call https://www.fueloutdoormedia.com or 850-331-1777

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#### **About FUEL Media Holdings**

FUEL Media Holdings is a certified DBE and MBE advertising business based in Jacksonville, Florida committed to helping municipalities, transportation authorities and businesses generate revenue through out-of-home media marketing. We are a motivated team of professionals who are passionate about our work and dedicated to our clients' success. We believe in the communities we operate in and are committed to helping businesses reach their full potential with outdoor advertising properties.

# WHY TRANSIT ADVERTISING?

Nothing does it like an advertisement on the bus! You can't tune it out. You can't change the channel. You can't zap it with the remote. You can't ignore it by taking a different route. You aren't bundled together for a :10 second spot that fits their schedule but not yours.

- REACH No other media puts you in front of more people.
- FREQUENCY Potential customers see your ad over and over.
- HIGH VISIBILITY Face it. A bus is hard to miss.
- DELIVERY Buses deliver your ad to where potential customers are.
- ALL DAY EXPOSURE Day! No :10 second or :30 seconds here.
- EYE-LEVEL Attention grabbing ad delivers your message to potential buyers.
- INESCAPABLE Bus ads command attention. You can't tune them out.
- ATTENTION GRABBING Rolling Billboards create instant recognition.



### **Moving Billboards**

Circulating in the busiest areas of cities, bus advertising offers exposure to local commuters, drivers and pedestrians. These 'moving billboards' are displayed on the bus exterior and come in a variety of sizes and high-impact formats to reach your audience. Available in various sizes and formats, from side panel displays to fully wrapped buses. Transit advertising can deliver exposure where other Out-Of-Home (OOH) advertising may be prohibited.



## **Continuous Exposure Year Round**

Wrap the entire Bus with your ad to make a dramatic impact. Bus ads move throughout residential and core business areas, delivering your message throughout the marketplace all day, every day. This continuity builds consumer's familiarity with your company and brand. Bus ads are great for branding campaigns, which typically run for at least one year.



### **Capture the Market**

Use a high quantity of smaller Bus ads to saturate the market in a short amount of time. Bus ads are highly effective for announcing new products, seasonal specials or short term advertising campaigns. These ads can run for a period of time (typically 3 to 6 months). Bus ads capture consumers' attention so they act upon a particular promotion immediately.



# **OOH Benefits**

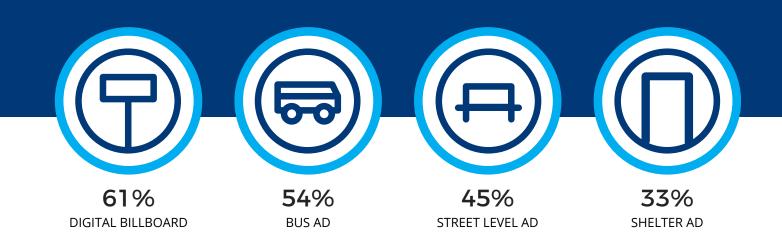
Consumers are steadily on-the-go, and they see Out-of-Home ads along the way. Nielsen's recent study revealed that not only do consumers notice Out-of-Home ads, but they take action after seeing them.

of people who notice OOH ads also notice the ad's message.

37% notice the message most/all of the time. 46% notice the message some of the time

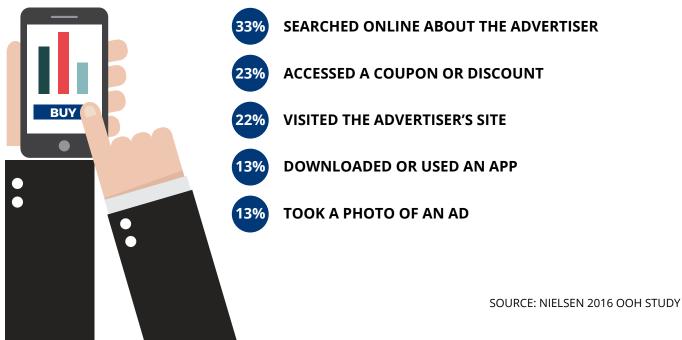
of consumers have noticed an OOH ad in the past month.

62% notice an OOH ad each week.



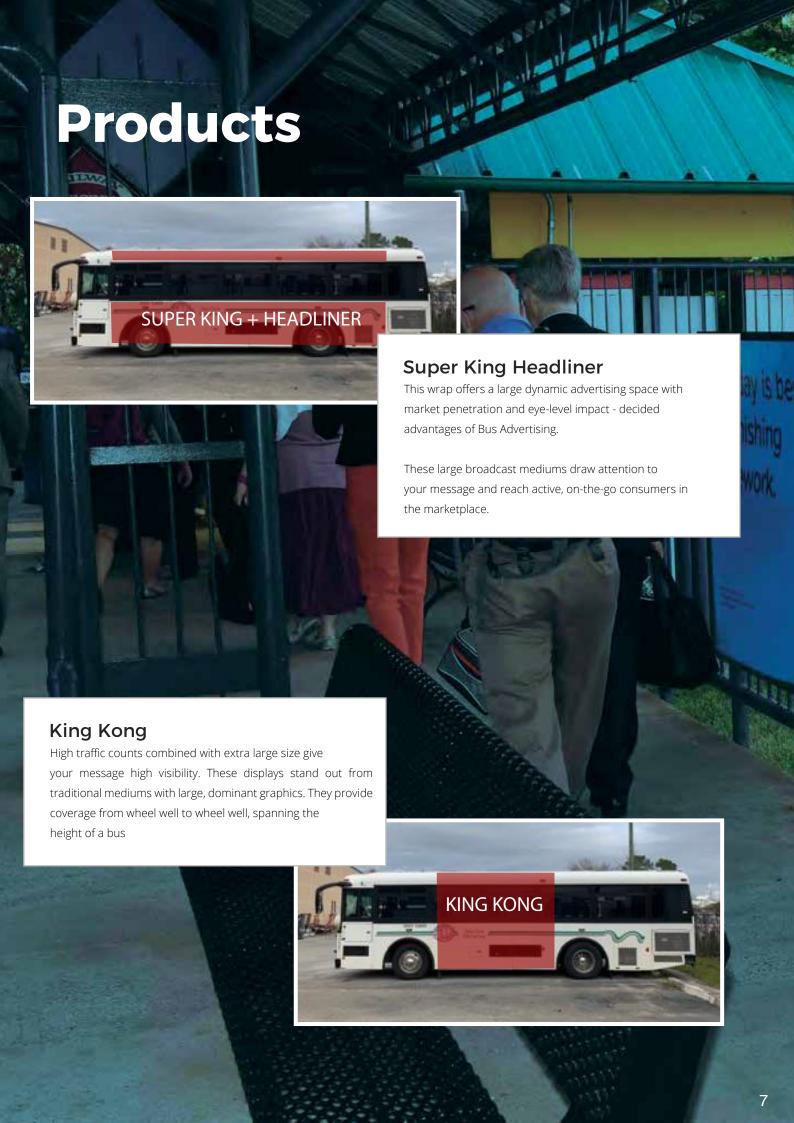
#### **Out-Of-Home Advertising Connects to Mobile**

Participants reported the following actions on their smartphone in response to OOH ads (in the past month):



# Advertising Coverage





#### **Super King**

King size bus ads offer superior eye-level coverage and penetration, reaching commuters, workers and areas where traditional outdoor media is limited or unavailable.

The ultimate mass reach medium, Exterior Bus Advertising is the most colorful, dynamic and cost efficient form of advertising available today.





#### Queen Wrap

Queen size bus ads offer superior eye-level coverage and penetration, reaching commuters, workers and areas where traditional outdoor media is limited or unavailable.

The ultimate mass reach medium, Exterior Bus Advertising is the most colorful, dynamic and cost efficient form of advertising available today.

#### Tail

High-Impact Taillight Displays establish brand awareness. Mounted for maximum visibility, this format reads to pedestrians while also commanding the attention of drivers.

This product is located on the rear of the bus, commands the attention of passersby as they are located at eye level in heavily populated areas.





# **Advertising Options**

## **32 Passenger Bus**













# 24 Passenger Bus











# CALL YOUR LOCAL SALES REP TODAY!

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